



The Waterproofer

The Newsletter of the Waterproofing Contractors Association

www.thewaterproofers.org

April 2010

President's Message - Robert McDowell, Seager Waterproofing



For those of you who attended the Spring Conference in Wilmington, what a great line-up of speakers! For those of you who did not attend, you missed it! In our 39th year since incorporation, we had 74 registered members and of those 36 people braved the elements and played golf on Friday at the Castle Bay Country Club. Even with the wind and the cold the golf course played extremely well. I would consider it a great day for me, I only lost 7 balls, but 3 came on the same hole! We also recognized 3 new members. They are: Terry Jacob with Somero Matson Group, Jody Stevens with Eastern Supply Company, and Tom Parsons with Waterproofing Contractors. I am sure everyone made them feel welcome. We are always looking for new members and we want to make sure that we retain the existing members by providing sessions that are very informative and keep everyone's interest, along with providing a great atmosphere for networking. i.e. the hospitality room. Which at this conference, I feel we accomplished all three.

Stephen Wright started us off with a great presentation about how to handle unforeseen site conditions and historic preservation concerns. This was very useful in providing some information about how to protect your company from hidden conditions that are uncovered. As usual Andy Anderson provided a very informative and needed legal update for North Carolina and Caroline Lindsey provide the same for South Carolina. Craig Bennett had a very fun and passionate presentation on historic preservation that dealt with waterproofing issues. It is amazing to see some of the historic structures that have been saved and sad to see some the ones which were not. Christopher Perego's presentation dealt with restoration the ultimate act of sustainability. He talked about how the construction industry which deals with restoration is going to continue to pick up even with an economy that is not. He also emphasized restoration is the new "Green". Brad Lanier had a very informative presentation on a local historic restoration project, the 1st Presbyterian Church of Wilmington. Last but not least, Chuck Knight enthusiastically talked about coating failures and forensics. He promised that it would have been much better if I had just given him the proper directions. You had to be there....

It was a great meeting with excellent speakers. I personally had one member tell me that he usually only comes to the conferences for the networking, but this time he thoroughly enjoyed all of the topics and presenters. This could not have been done without the help of a great Board of Directors. THANKS! If I have one complaint it is that we lost a lot of attendees on the second day. I feel like we have arranged excellent speakers and topics and I feel like we owe it to them to stay and hear their presentations. I hope everyone agrees with me.

Don't forget to mark your calendars for the 3rd annual WCA/ICRI sporting clay shoot. It is scheduled for April 1st. Also the 3rd annual ICRI/WCA Spring Classic Golf Tournament is scheduled for May 13th. I look forward to seeing everyone there.

Robert

TWO NEW PLATINUM SPONSORS

The WCA welcomes two Platinum Sponsors: Seager Waterproofing as a new sponsor and White cap as a returning sponsor. Thanks for your support and welcome aboard



WCA LEADERSHIP UPDATES

There were a few changes in the leadership structure of the WCA prompted by the resignation of Ken Hope at Tremco so he could service a larger territory. We wish Ken well and thank him for his excellent service.

Secretary

Brian Spenser of BASF
(moving up from Treasurer)

Treasurer

Roger Baldwin of Tucker Kirby
(moving from at-large Board member)

Board of Directors

John McDougall of Blair-Duron Restorations was elected to the Board seat vacated by Roger Baldwin.

WELCOME NEW MEMBERS

The WCA membership welcomed three new companies to their ranks at the March conference:

Jody Stevens, Eastern Supply Company, Charlotte, NC
Terry Jacob, Somero Matson Group, Archdale, NC
Tom Parsons, Waterproofing Contractors, Inc, Norcross, GA



2010 WCA SPRING CONFERENCE



Sporting Clay Chairman Roger Baldwin shows the Rossi Trifecta with interchangeable barrels to WCA Financial Counsel Rick Zyczkiewicz.



Having fun!! Bob and Ann Herrick of Herrick Engineering obviously are enjoying the start of the WCA Conference.



Friendly competitors meet: Ken Currance of White Cap meets Carlton Steinmetz of Guaranteed Supply.



WCA President Robert McDowell happily welcomes Terry Jacobs of Somero Matson as a new member.



Terry Jacobs enthusiastically shares the attributes of his product with New South Supply's Jey Yates.



Associated Scaffolding's Marc Gill and Jerry Duncan are greeted by past WCA President Mark Hollander of White Cap.



Rick Zyczkiewicz and new WCA Board member John McDougall of Blair-Duron Restoration ask Paul Ferrell "how big it really was?"



Longtime WCA member Greg Harrell talks shop with Patty Springer of W.R. Grace at her tabletop.



A time for old friends to reunite: Don Ford of Watertight Systems, Nelson Moody of Valcourt Building Services and Paul Ferrell of Carolina Restoration.



Dwight Perkins of Perkins Waterproofing and David Honeycutt of REI are happy...about the conference agenda or their fishing plans??



Everybody's happy...WCA Board member and Hospitality Chairman Richard Bramlett and Bessco's Kevin Brunson are all smiles.



Tucker Kirby's Roger Baldwin gives an overview of the 3rd annual WCA/ICRI Sporting Clay Shoot and shows the gun we'll be giving away.

ONE OF THE BEST EVER!!



Keith Harrison of Capital Restoration gets a few points clarified by Caroline Lindsey of Anderson & Jones following the legal update.



Ron Wright of R.V. Buric Construction Consultants gets some extra time with Stephen Wright following his presentation.



Louis Boyd of Specified Materials and Mark Hollander are having a good time; is that business or pleasure, guys?



New Hospitality Co-chairman Victor Vermiglio of Guaranteed Supply and Rick Cates of Seager Waterproofing take it all in.



The room was packed for all the technical sessions; historical preservation was a hot topic.



It's cold....damn cold...just ask Terry Jacob of Somero Matson Group and Nelson Moody of Valcourt Building Services.



Kenseal's Gary Cox and WCA Secretary Brian Spencer of BASF enjoy a laugh and a smile.



Mike Morse of Lesco and Dan Jones of Baker Roofing try to stay warm prior to tee-off.



Dan Bueker of Dan Bueker & Associates introduces his line to Carlos Gonzales of Waterproofing Specialties.



Dane Olsen of Pacific Polymers is amused at the story from Keith Harrison of Capital Restoration.



The audience was really focused on the presentations throughout the two days of the conference.



Past WCA President Robert Amos and Bruce Stoerckel of Structural Preservation Systems with WCA Legal Counsel Andy Anderson.

**GREAT PRESENTERS
+ RELEVANT TOPICS
= BIG ATTENDANCE**

Thanks to all the presenters at the 2010 WCA Spring Conference: well done.



Brad Lanier
Engineered Concepts



Craig Bennett
4SE, Inc



Andy Anderson
Anderson & Jones, PLLC



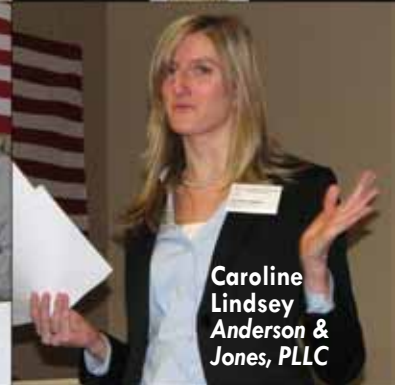
Chuck Knight
Sto Corp



Christopher Perego
BASF Construction Chemicals



Stephen Wright
Shapiro Fussell Wedge & Martin



Caroline Lindsey
Anderson & Jones, PLLC

WCA SCHOLARSHIPS GO LIVE 12 NOON ON APRIL 19

Mark your calendars now if you are interested in applying for either the \$300 or the \$1000 scholarships awarded by the WCA; the on-line application process will go live at 12 noon on Monday, April 19, 2010. All WCA members are eligible and a complete set of rules and criteria are posted on the website at http://thewaterproofer.org/wca_scholarship.htm. There will be an application link from this page posted at 12 noon EDT on Monday, the 19th of April. Up to \$4,100 in scholarship money will be awarded. Deadline for receipt of the applications and essays is 12 noon, Monday, May 31st.

SAVE THE DATE FOR:



**3rd Annual WCA/ICRI
Sporting Clay Shoot**
Thursday, April 1, 2010
East Bend, NC



**3rd Annual ICRI/WCA
Spring Classic Golf Tournament**
Thursday, May 13, 2010
Graham, NC



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Southern Paint and Waterproofing
T. A. Rupert Waterproofing
Watertight Systems

Thank You To All Our Sponsors!



First Place Team members John McDougall, Zack Rupert, Dan Jones and Mark O'Brien.



Mark O'Brien congratulates the Second Place Team: Dane Olson, Robert McDowell and Carlos Gonzales (Jeff Burnette – absent)



Golf Chairman Mark O'Brien with Third Place Team members Jim Smith, Mark Hollander and Jeremy Brooks (Don Ford – absent)



Closest to the Pin winners Bruce Stoerkel and Mike Morse with Golf Chairman Mark O'Brien.



Mark O'Brien (right) with long ball specialist Ron Wright, winner of both longest drive holes.

A REALLY COOL SPRING GOLF TOURNAMENT

Thanks to the efforts of Golf Chairman Mark O'Brien we had one of the coolest tournaments ever...the skies were clear and sunny and the greens were great, but temperatures were in the upper 40s which combined with gusts that put the wind chill in the thirties. But nine fearless foursomes in multiple layers of clothing took to the links at Castle Bay Golf Club in Hampstead and had a great time. And by the Saturday business meeting, calm had returned, everyone had thawed out and the winners were recognized.

FIRST PLACE - 65
Dan Jones
Mark O'Brien
John McDougall
Zack Rupert

SECOND PLACE - 66
Dane Olson
Robert McDowell
Jeff Burnette
Carlos Gonzales

THIRD PLACE - 69
Don Ford
Jim Smith
Mark Hollander
Jeremy Brooks

LONGEST DRIVE
#7 Ron Wright
#10 Ron Wright

CLOSEST TO PIN
#5 Mike Morse
#16 Bruce Stoerkel



As a free service to the WCA membership, an "Ask the CPA" link for WCA Financial Counsel Rick Zyczkiewicz (Rick Z) has been added to the WCA homepage, similar to the "Ask the Attorney" link that has existed for Andy Anderson, our Legal Counsel. If you have a question for either of these professional advisors, just click on the link and enter your question. You will receive a prompt response at no charge from Andy or Rick. Just another benefit of membership in the WCA.

WCA new Financial Counsel Rick Zyczkiewicz (right) reviews a few items with Watertight Systems Don Ford, national president-elect of ICRI. Rick Z as he is known is a CPA/MBA based in Chapel Hill and has over 20 years of corporate accounting and financial planning and has volunteered to assist the WCA Board and make timely presentations and updates to the membership

2010 WCA OFFICERS AND BOARD OF DIRECTORS

PRESIDENT

Robert McDowell, Seager Waterproofing, Greensboro, NC

VICE PRESIDENT

Mark O'Brien, Guaranteed Supply, Raleigh, NC

SECRETARY

Brian Spencer, BASF Building Systems, Lexington, SC

TREASURER

Roger Baldwin, Tucker-Kirby Company, Columbia, SC

DIRECTORS

Immediate Past President

Jim Smith - T.A. Rupert Waterproofing - North Charleston, SC
 Russell Davis, New South Supply - Myrtle Beach, SC
 Richard Bramlett, Southern Paint and Waterproofing, Greensboro, NC
 John McDougall, Blair-Duron Restorations, Raleigh, NC

General Counsel - Andy Anderson
 Financial Counsel - Rick Zyczkiewicz

2010 WCA COMMITTEE CHAIRMEN

Fall Convention/ Education Hospitality	Robert McDowell/Mark O'Brien	Legislative	Andy Anderson
Grievance & Resolution	Victor Vermiglio/Richard Bramlett	By Laws/Historian	Greg Harrell
Website/Newsletter	S.W. Baldwin	Golf	Mark O'Brien/ Mark Hollander
Nominating/Awards/Scholarships	Kelly Andrews	Membership	Brian Spencer
Sporting Clays	Jim Smith/Robert Amos	Children's Activities	Pam Harrell
	Roger Baldwin		

2010 KEY MEETING DATES • BOARD OF DIRECTORS MEETINGS/CONFERENCES AND CONVENTIONS

April 1, 2010 3rd Annual WCA/ICRI Sporting Clay, Friendship Gun Club, East Bend, NC
 May 13, 2010 Board Meeting -The Challenge Golf Club, Graham 9:00am
 May 13, 2010 3rd Annual ICRI/WCA Golf Tourney - The Challenge Golf Club, Graham
 July 8, 2010 Board Meeting - Marriott Grande Dunes, Myrtle Beach
 Sept 9, 2010 Board Meeting - Marriott Grande Dunes, Myrtle Beach 4:00pm
 Sept 10-12 Fall Convention - Marriott Grande Dunes, Myrtle Beach
 Sept 12, 2010 Board Meeting - Marriott Grande Dunes, Myrtle Beach 8:30am
 Oct 21, 2010 Board Meeting- Dunhill Hotel, Charlotte

WCA EXECUTIVE DIRECTOR

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